



Denise D. Grosse

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EXECUTIVE SUMMARY

Accomplished leader with a history of driving innovative solutions and operational excellence. Recognized for successfully implementing transformative projects that optimize performance, streamline processes, and deliver measurable time savings and revenue growth. Adept at managing global initiatives, developing high-performing teams, and fostering collaboration with cross-functional stakeholders. Demonstrated expertise in leveraging cutting-edge technologies, such as Workiva, to enhance reporting capabilities and position organizations as industry thought leaders.

PROFESSIONAL EXPERIENCE

Nuveen Real Estate, a TIAA Company 2005 – Present
Assistant Vice President, Reporting Transformation Manager 2023 – Present

- Lead projects globally to expand Workiva cloud-based reporting to Nuveen's private real estate funds across Europe, Asia, and the Middle East.
- Represented Nuveen as a featured speaker at the Workiva Amplify Conference, highlighting best practices on scaling Workiva's platform. Engaged with industry leaders to expand Nuveen's professional network and influence.
- Collaborated with internal teams and external partners to renegotiate critical contracts, ensuring scalability and cost-efficiency for future reporting growth.
- Partnered with cross-functional teams, including Lion Point Group and Workiva, to pilot data automation for consultant questionnaires. Streamlined reporting processes to ensure alignment with broader organizational data strategy.
- Joined Workiva's Early Adopter Program, providing feedback on emerging features such as Range Linking and Enhanced Table Filters. Escalated user insights directly to Workiva's development team, shaping product roadmaps and strengthening vendor relationships.
- Spearheaded the Workiva cloud-based report conversion initiative for 45 reports across 30 real estate funds, resulting in a 45% annual time savings and a 500-hour reduction in preparation and review time.

Assistant Vice President, Private Fund Services 2019 – 2023

- Manage a fully remote team of four employees across the US, supporting 50 open-end, closed-end, and joint venture U.S. private real estate funds for more than 600 global institutional and high net worth investors and \$3B in investments.
- Effectively led team to seamlessly manage organizational logistics and service with investor growth increase of 143% and \$1B in investments over a two-year period while maintaining staff size and experiencing zero employee turnover.
- Managed annual institutional investor fund meetings across all U.S. private real estate fund sectors, collaborating with cross-functional teams including Events, Compliance, Marketing, Portfolio Management, and Accounting, as well as serving as the on-site Operations Manager to facilitate successful completion of all contractually required meeting objectives for 50 institutional investors with combined commitments exceeding \$3B.

Senior Client Service Manager

2014 – 2019

- Created a new process for calculation of performance KPIs for nine real estate property investment funds, leading to improved accuracy and an annual reduction in preparer and management review time of more than 70 hours.

Senior Client Service Manager (under Henderson Global Investors)

2005 – 2014

- Collaborated with managers, business analysts, and stakeholders to identify, document, and implement changes to successfully merge Henderson Global Investors (North America) into TIAA.
- Streamlined the analytical portion of the quarterly reporting process resulting in the elimination of one proprietary software product, a 35% decrease in preparation time, addition of 100% of investor requested content points, and a 30% reduction in management review time.

Foxwoods Resort Casino**Table Games Dealer**

2002 – 2005

- Maintained games security according to the requirements of the Connecticut State Gaming Commission while always delivering outstanding customer service.

G&K Services

2000 – 2002

Office Manager, G&K Services

2001 – 2002

- Leading the smoothest and fastest software conversion launch day in G&K Services history, successfully transitioned invoicing software to integrate more than 450 clients from Mechanics Uniform Services into G&K Services for the business acquisition.

Office Manager (under Mechanics Uniform Services)

2000 – 2001

- Managed nine direct reports, including accounts payable, accounts receivable, HR/payroll, billing, bookkeeping, purchasing, and administrative personnel, in support of 50 employees and 450 weekly customer deliveries to ensure operational excellence and profitability for the successful sale of a family-owned business to G&K Services.

EDUCATION**Bachelor of Arts, General Studies, Literature Concentration** - Charter Oak State College**Master of Business Administration** - California State University Fullerton**PUBLIC SPEAKING AND AWARDS****Toastmasters**

2006 – 2022

- **Leadership Roles:** President (2017–2018, 2022–2023), VP Education (2016–2017, 2020–2021), VP Membership (2018–2019), and VP Public Relations (2021–2022).
- Delivered presentations to over 100 members across ten clubs to launch Toastmasters' new education program.
- Won first place in club and regional speech contests twice; awarded first place in division speech contest.

Nuveen Real Estate, a TIAA Company

2016 – Present

- Featured speaker at the Workiva Amplify Conference, presenting "Scaling for Success" alongside industry leaders. Conducted a 40-minute CPE-accredited session, followed by Q&A, sharing Nuveen's innovative reporting solutions.
- Presenter on behalf of Nuveen at corporate seminars to combined investor and employee groups ranging from 25 to 350 attendees.